

SAP Field Service Management Packages - Partner

Coresystems offers some special options for SAP FSM certified Partner and not certified Partner.

- (A) SAP FSM certified Partner**
Project implementation by Partner
- (B) SAP FSM certified Partner**
Projects support by Coresystems
- (C) Not SAP FSM certified Partner**
Lead handover to Coresystems
Implementation by Coresystems

30% discount on license price during contract period*

Consulting Services offered by Partner

*20% discount for renewal of the contract

Example:

Recurring license costs: 15'000 EUR per year
Partner discount recurring: 4'500 EUR per year

Consulting Services (Page 2) - as from 23 days:

Total Consulting Services: approx. 30'000 EUR
Partner share: 100% -> 30'000 EUR

30% discount on license price during contract period*

10% discount for Consulting Services offered by Coresystems

*20% discount for renewal of the contract

Example:

Recurring license costs: 15'000 EUR per year
Partner discount recurring: 4'500 EUR per year

Consulting support by Coresystems with e.g. 15 days:

Total Consulting Services: approx. 30'000 EUR
Partner share: 50% -> 15'000 EUR
Coresystems share: 50% -> 15'000 EUR

Partner gets 10% discount on services from Coresystems

15% discount on license price in the first year

10% discount for Consulting Services offered by Coresystems

**Option for certification A/B from the following year

Example:

Recurring license costs: 15'000 EUR per year
Partner discount on the first year (one-time): 2'250 EUR

Project management by Coresystems:

Total Consulting Services: approx. 30'000 EUR
Partner share: 10% -> 3'000 EUR

**To become a certified partner, an Enablement Training of three days is required. More information [here](#).

Overview implementation estimation - SAP FSM in combination with SAP Business One

Project stages	Description	Days	Optional
Project preparation			
Project Plan			
	Creation		1
Business Blueprint			
Creation Blueprint			
	Workshop	2	2
	Creation of blueprint document	1	1
Project realization			
Setup ERP system - Test system			
	B1 Add-Ons (Installation Coresuite and Coresuite Addon/Coresuite Time Configuration)	0.5	
	Configuration Coresuite Add-on (Coresuite Time)	0.5	
Cloud Solutions and Integration - Test system			
	Installation of Cloud Connector	0.5	
	Cloud Account Configuration	0.5	
	Users/User groups/Synch Rules	0	1
	FSM Application Configuration and Validation (Settings, Service Workflow, Skills and Master data)	1	2
	Screen Configuration	0	1
	Authentication	0	1
Customization - Test system			
	Configuration of Business Rules	2	
	Adaption of existing online service report	1	
	Checklists (Training)	1	
System Integration Test - Test system			
	Test Workshop	1	1
User Acceptance Test - Test system			
	Workshop (Precondition: Use cases defined by customer)	1	1
	Adjustments to Configuration after User Acceptance Test	0.5	
Final Preparation			
Training			
	Training (Precondition: Training documents created by customer)	2	
	Advanced Training (Detailed Training Report/Customization tools)	0	1
Preparation Productive system			
	B1 Add-Ons (Coresuite and Coresuite Addon/Coresuite Time Configuration)	0.5	
	Installation of Cloud Connector	0.5	
	Cloud Account Configuration	0.5	
	Deployment (Settings Cloud and WFS, Business Rules, Screen Configurations, User groups, Reports and Service Workflow)	1	
Go Live and Support			
Go Live and Hypercare			
	Support (Remote)	1	2
Project Management			
Project Management			
	Project Management	5	3
Total Days		23	17
Total Price			

Assumption:

- 10-20 User (Technician, Dispatcher, Admin)
- SAP B1 as ERP System in place
- Usage of Coresuite Time for processing of Effort, Milage, Material and Expenses from SAP FSM into SAP B1
- Checklists - Creation of checklists by customer (Training included)
- Adaption of standard service report - up to 8h
- Creation of customer specific Functions (Business Rules) - up to 16h
- Usage of standard user groups and screen configurations