

SMB Innovation Summit 2020

**Palma de Majorca, Spain
19th – 21st February 2020**



Coresystems Partnermanagement



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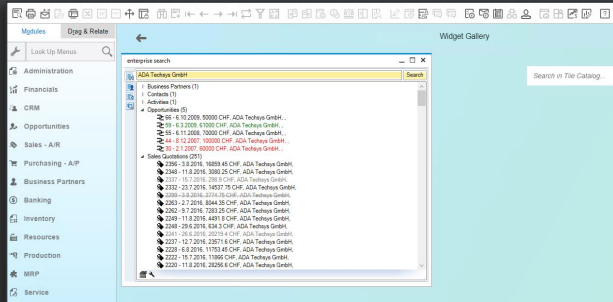
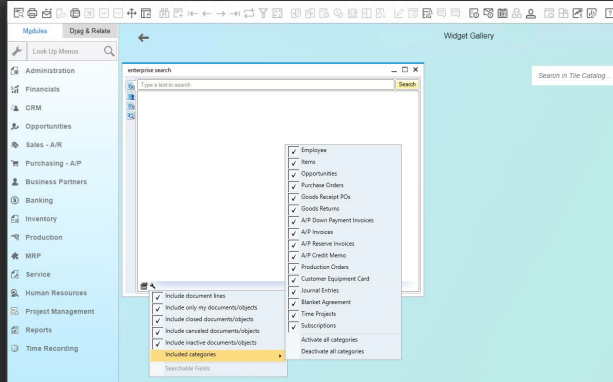
What's new?

- Enterprise Search on HANA
- Designer enhancements
- Status SAP B1 Version 10
- Partner Dashboard
- Growth plan
- Workshop Calendar
- Partnertours



Enterprise Search on HANA

Enterprise Search on HANA

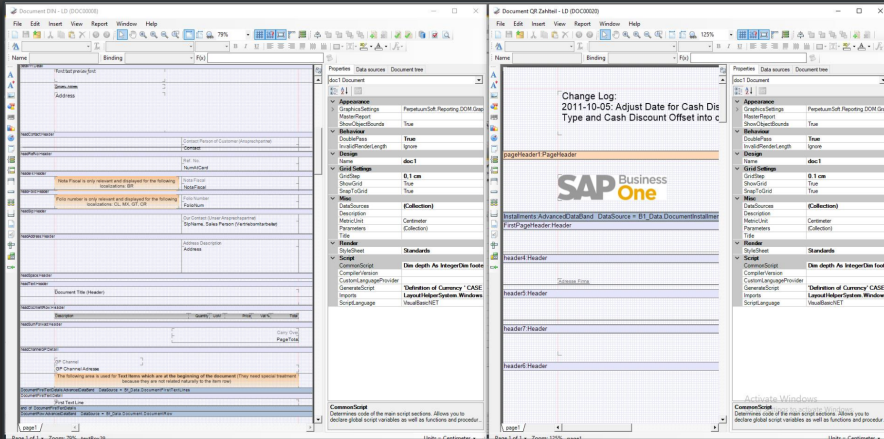


- Choose your Enterprise Search: The coresuite Enterprise Search is now available for HANA too!
- You can define if inactive Masterdata should be displayed or not.
- ES is now available on HANA
- ES now properly respect System Authorizations (eg: if "BP-Master Data: is set to "No Authorization" the user can't search for BPs or Contacts)
- There is a new option added for displaying/hiding inactive items
- Multiple objects are now displayed in grey font and/or struck through where applicable
- Blanket Agreements with empty descriptions can now be found
- Personal Activities are now displayed even if no BP is chosen
- Serial Number is now displayed in Customer Equipment cards
- Activities now display the correct dates
- When Coresuite Add-On is stopped, ES will properly close all its windows and remove its menu items
- Settings Options were renamed to documents/objects



Designer enhancements

Designer enhancements



- More than one Printdefinition window can be opened at the same time
- More than one Layoutdefinition window can be opened at the same time
- Enable Printer assignment in Layoutdefinition per User Group

A woman with long dark hair, wearing a headset, is shown in profile from the left, looking at a computer monitor. The monitor displays a SAP B1 dashboard with various charts and data tables. The background is a blurred office setting. A dark semi-transparent banner is overlaid across the bottom half of the image, containing the title text.

Status SAP B1 Version 10

Status SAP Business One Version 10



SAP Business One Version 10.0

Explore the new SAP Business One Release 10!

One of the most important features of B1 Release 10 is the new Web Client with a focus on the sales process. In addition, you will find improvements in the usability of SAP B1.

For more information, please click here for a detailed document explaining all new features or contact us directly!

- Development in Progress
- Latest Release 7.10 (20/04/20-24/04/20)
- RampUp will be available upon request. See FAQ: <https://helpdesk.coresystems.ch/hc/en-us/articles/360011920840-SAP-Business-One-Version-10-0-Early-Adopter-Care>



Partner Dashboard

Partner Dashboard

core systems Partner Dashboard

ENGLISH (US) | HELPDESK | PARTNERMANAGEMENT TEAM

Partner Dashboard

- Products**
 - Pricelist
 - Product feedback Coresuite
 - Product feedback FSM
 - Documentation
 - Forum
 - Roadmap
- Product Demo**
 - Make an appointment
- Order**
 - SAP FSM
 - Coresuite Addons
- Consulting**
 - SAP Business One
 - SAP Service Cloud / FSM
 - Project support
 - Hourly packages
- Marketing**
 - Factsheets
 - Logos
 - Coresystems success stories
 - Partner success stories
 - Newsletter
- Training**
 - Videos
 - Workshops

- <https://partner.coresystems.ch/hc/de>
- All relevant information on one site!



Partner Growth Plan

Partner Growth Plan

We want to grow together – sign up now and get money back if you achieve more than 10% growth!*

Example

Revenue	2019:	20'000.- CHF
Revenue	2020:	23'000.- CHF
Kickback	2021:	750.- CHF (25% of 3000.- CHF growth)

Let us know if you're interested and we will prepare an agreement with your figures and conditions.

**Condition: min. 20'000 CHF net license revenue in 2019*





Workshop Calendar

Workshop Calendar

Time for training! We do offer various coesuite and FSM classroom trainings as well as individual workshops!

DE: <https://coresystems.ch/kalender/list/>

EN: <https://coresystems.ch/en/kalender/list/>

Workshop Calendar 2020

Time for Training!
Sign up for the workshops on our website:
DE: <https://coresystems.ch/kalender/list/>
EN: <https://coresystems.ch/en/kalender/list/>

Please keep in mind that data and content may change. The current version is always available online!

January	February	March	April	May	June
1 Mi - New Year's Day	1 Sa	1 So	1 Mi	1 Fr - Labour Day	1 Mo - Whit Monday
2 Do - Birthdays Day	2 So	2 Mo - FSO (DE)	2 Do	2 Sa	2 Di
3 Fr	3 Mo	3 Di	3 Fr - CSO (DE)	3 So	3 Mi - CCP (DE)
4 Sa	4 Di	4 Mi	4 Sa	4 Mo	4 Do - CCP (DE)
5 So	5 Di	5 Do	5 So	5 Di	5 Fr - CSO (DE)
6 Mo	6 Do	6 Mi	6 Mo	6 Sa	6 So
7 Di	7 Fr	7 Sa	7 Di - CSU (DE)	7 Do	7 So
8 Mi	8 Sa	8 So	8 Mi	8 Fr	8 Mo
9 Do	9 So	9 Mo	9 Do	9 Sa	9 Di - BIT1 (EN)
10 Fr	10 Mo	10 Di - CCP (DE)	10 Fr - Easter Friday	10 So	10 Mi - BIT2 (EN)
11 Sa	11 Di	11 Mi - CCP (DE)	11 Sa	11 Mo - FSO (EN)	11 Do
12 So	12 Mi	12 Do - CRD (DE)	12 So - Easter Sunday	12 Di - CDG (EN)	12 Fr
13 Mo	13 Do	13 Fr	13 Mo - Easter Monday	13 Mi	13 Sa
14 Di	14 Fr	14 Sa	14 Di	14 Do	14 So
15 Mi	15 Sa	15 So	15 Mi	15 Fr	15 Mo
16 Do	16 So	16 Mo	16 Do	16 Sa	16 Di - FCT (EN)
17 Fr	17 Mo	17 Di - CST (DE)	17 Fr	17 So	17 Mi - FCT (EN)
18 Sa	18 Di	18 Mi - FSA (EN)	18 Sa	18 Mo	18 Do - FCT (EN)
19 So	19 Mi	19 Do - FSA (EN)	19 So	19 Di - BIT1 (DE)	19 Fr
20 Mo	20 Do	20 Fr	20 Mo	20 Mi - BIT2 (DE)	20 Sa
21 Di	21 Fr	21 Sa	21 Di	21 Do - Ascension Day	21 So
22 Mi	22 Sa	22 So	22 Mi	22 Fr	22 Mo
23 Do	23 Mo	23 Do	23 Do	23 Sa	23 Di - FSA (DE)
24 Fr	24 Do	24 Di	24 Fr	24 So	24 Mi - FSA (DE)
25 Sa	25 Di	25 Mi	25 Sa	25 Mo	25 Do
26 So	26 Mi	26 Do	26 So	26 Di	26 Fr
27 Mo	27 Do	27 Fr	27 Mo	27 Mi	27 Sa
28 Di	28 Fr	28 Sa	28 Di - CSC (DE)	28 Do	28 So
29 Mi	29 Sa	29 So	29 Mi	29 Fr	29 Mo
30 Do	30 Mo	30 Do	30 Do	30 Sa	30 Di
31 Fr	31 Di	31 Di - CDG (DE)	31 So - Whit Sunday	31 So	31 So

July	August	September	October	November	December
1 Mi	1 Sa - National Swiss Day	1 Di - FCT (EN)	1 Do - FCT (EN)	1 So	1 Di
2 Do	2 So	2 Mi - FCT (EN)	2 Fr	2 Mo - FSO (EN)	2 Mi
3 Fr	3 Mo	3 Do - FCT (EN)	3 Sa	3 Di - CSU (EN)	3 Do
4 Sa	4 Di	4 Fr	4 So	4 Mi	4 Fr
5 So	5 Mi	5 Sa	5 Mo	5 Do	5 Sa
6 Mo	6 Do	6 So	6 Di - CST (EN)	6 Fr	6 So
7 Di	7 Fr	7 Mo	7 Mi	7 Sa	7 Mo
8 Mi	8 Sa	8 Di - CCP (EN)	8 Do	8 So	8 Di
9 Do	9 So	9 Mi - CCP (EN)	9 Fr - CSO (EN)	9 Mo	9 Mi
10 Fr	10 Mo	10 Do	10 Sa	10 Di	10 Do - CSO (EN)
11 Sa	11 Di	11 Fr	11 So	11 Mi	11 Fr
12 So	12 Mi	12 Do	12 Mo	12 Di	12 Sa
13 Mo	13 Do	13 So	13 Di	13 Fr	13 So
14 Di	14 Fr	14 Mo	14 Mi	14 Sa	14 Mo
15 Mi	15 Sa	15 Di - CSC (EN)	15 Do	15 So	15 Di
16 Do	16 So	16 Mo	16 Fr	16 Mo	16 Mi
17 Fr	17 Mo	17 Do	17 Sa	17 Di	17 Do
18 Sa	18 Di - FCT (EN)	18 Fr	18 So	18 Mi	18 Fr
19 So	19 Mi - FCT (EN)	19 Sa	19 Mo	19 Do	19 Sa
20 Mo	20 Do - FCT (EN)	20 So	20 Di	20 Fr	20 Mo
21 Di	21 Fr	21 Mo	21 Mi	21 Sa	21 Do
22 Mi	22 Sa	22 Di - CRD (EN)	22 Do	22 So	22 Di
23 Do	23 Mo	23 Mi	23 Do	23 Mo	23 Mi
24 Fr	24 Do - FSO (DE)	24 So	24 Sa	24 Di	24 Do - Christmas Eve
25 Sa	25 Di	25 Fr	25 So	25 Mi	25 Fr - Christmas Day
26 So	26 Mi	26 Sa	26 Mo	26 Do	26 Sa - St. Stephen's Day
27 Mo	27 Do	27 So	27 Di	27 Fr	27 So
28 Di	28 Fr	28 Mo	28 Mi	28 Sa	28 Mo
29 Mi	29 Sa	29 Di - FCT (EN)	29 Do	29 So	29 Di
30 Do	30 Mo	30 Mi - FCT (EN)	30 Fr	30 Mo	30 Mi
31 Fr	31 Do	31 Sa	31 Sa	31 Do - New Year's Eve	

Legend

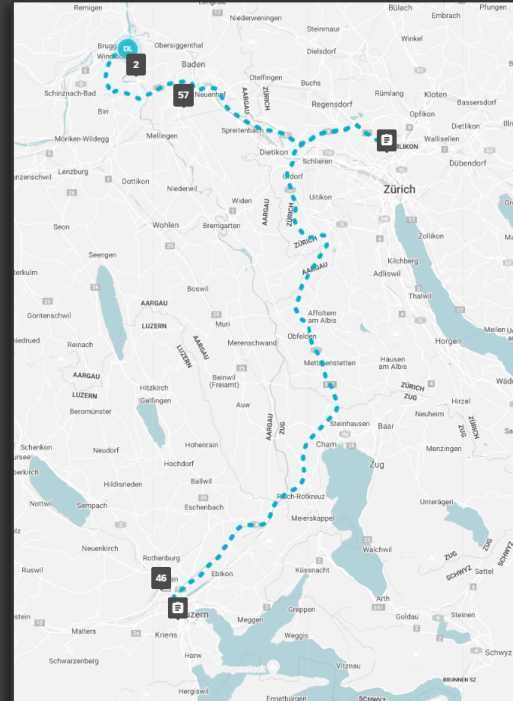
<ul style="list-style-type: none"> CCP CDG CSO CSU CSC BIT1 BIT2 	<ul style="list-style-type: none"> Coesuite Country Package Coesuite Time Coesuite Designer Coesuite Admin Coesuite Cube Coesuite Customises BI User Training Part 1 BI User Training Part 2 	<ul style="list-style-type: none"> Field Service Management (FSM) FSO CSO FSM Overview FSM Reporting FSM API & Tools FSM Certification Training
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Partnertour

Partnertour

- Partnertour are planned every quarter
- Meeting can be combined with customer days, customer visits or internal sessions
- Contact us to fix a date!



Important Links

- Website
<https://www.coresystems.ch>
- Contact
sales@coresystems.ch
- Partnerdashboard
<https://partner.coresystems.ch/hc/en-us>
- Roadmap
<https://coresystems.ch/roadmap-2020/>
-> get updated after every release with an outlook to the next release.

