



# WORKSHOPS

## January - July 2021



**10%**  
Early bird discount  
on any registration  
until 31.01.2021

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## 1 Workshop Overview

### 1.1 Dates and registrations

You can find the current workshop dates and registration in our workshop calendar

[www.coresystems.ch/en/kalender](http://www.coresystems.ch/en/kalender).

Type «Classroom» means you are together with other participants from other companies.

Type «Individual» means that only people from the same company are trained.

Each workshop can also be booked individually on request. If you want to book an individual workshop please contact our Sales department [here](#).

## 1.2 Training overview coresuite Add-Ons

Title	Course-ID	Language	Level	Duration	Page
coresuite Country Package	CCP	DE/EN	Users, Consultants	2 Days	
coresuite Customize	CSC	DE/EN	Consultants	1 Day	
coresuite Designer and Advanced Reporting	CDG	DE/EN	Users, Consultants	1 Day	
coresuite Time	CST	DE/EN	Users, Consultants	1 Day	
coresuite Framework	CSF	DE/EN	Developers	1 Day	
coresuite Cube	CSU	DE/EN	Users, Consultants	½ Day	
coresuite Addons Overview and new functions	CSO	DE/EN	User, Sales, Pre-Sales	½ Day	

## 1.3 Training overview SAP Business One

Title	Course-ID	Language	Level	Duration	Page
B1 User Training	B1T1	DE/EN	Users, Consultants	1 Day	
B1 User Training	B1T2	DE/EN	Users, Consultants	1 Day	

## 1.4 Training overview SAP Field Service Management

Title	Course-ID	Language	Level	Duration	Page
SAP Field Service Management Partner Certification Training	FCT	DE/EN	Users, Consultants	3 Days	
SAP Field Service Management Cloud Reporting & Dashboards	CRD	DE/EN	Consultants	1 Day	
SAP Field Service Management API and modifications	FSA	DE/EN	Consultants, Developers	1 Day	
SAP Field Service Management Overview and new functions	FSO	DE/EN	Users, Sales, Pre-Sales	½ Day	

## 2 Course descriptions

### 2.1 coesuite Country Package (CCP)

Type	Classroom
Course description	<p>In this course, the participants get an introduction to the modules coesuite Customize, coesuite Accounting, coesuite Designer and coesuite Enterprise Search.</p> <p>This course follows a practical approach and shows the participants how to install and use the coesuite Country Package.</p> <p>During the introduction to the coesuite Customize module, the participants learn how to optimize and adjust SAP Business One. Special attention is paid to validating fields for simple and complex use cases.</p> <p>In the part about the coesuite Designer module, the participants learn how to efficiently adjust marketing documents on customer projects. With practical examples the participants learn more about the basic principles of the single layout system. They also learn how to create layout packages and get an introduction to the most important LD functions.</p>
Course objectives	<p>After this course, the participants can:</p> <ul style="list-style-type: none"> <li>• Introduce coesuite Country Package into SAP Business One.</li> <li>• Significantly shorten the implementation time for SAP Business One.</li> <li>• Configure the most common customizing settings in SAP Business One.</li> <li>• Create their own reports using coesuite Designer.</li> </ul>
Prerequisites	<p>Good knowledge in SAP Business One</p> <p>Basic knowledge in SQL oder HANA</p>
System Prerequisites	<p>Notebook with SAP Business One and installed coesuite Country Package with a demo database. See also <a href="#">Systemrequirements</a>.</p>
Course contents	<ol style="list-style-type: none"> <li>1. Demonstration of the modules <ul style="list-style-type: none"> <li>• coesuite Enterprise Search / Accounting</li> <li>• coesuite Customize sample rules</li> <li>• coesuite Designer and the reporting integrations concepts</li> </ul> </li> <li>2. Use cases <ul style="list-style-type: none"> <li>• Creating a new layout (grouping, summarizing, aggregating)</li> <li>• Customize Easy Functions</li> <li>• UDT Handler</li> <li>• Grid Configurator</li> <li>• Master Data Management</li> <li>• Budgets creation for sales</li> </ul> </li> <li>3. Participants' use cases <ul style="list-style-type: none"> <li>• Discussing practical examples from the participants</li> </ul> </li> </ol>

Duration	2 Days
Number of participants	From 2 participants
Training location	Remote
Price	EUR 500.-/CHF 600.- per participant and workshop day EUR 250.-/CHF 300.- for other participants of the same partner

## 2.2 coesuite Customize (CSC)

Type	Classroom
Course description	<p>In this course, the participants learn how they can customize the user interface and the behavior of SAP Business One using coesuite Customize.</p> <p>In the first part of the course, the participants get to know the functions of coesuite Customize, which are presented on practical examples.</p> <p>In the second part of the course, the participants learn useful tips and tricks and best practices.</p> <p>In the third part of the course, the participants create and adjust customer-specific or general complex examples using the know how they collected in the first two parts of the course.</p>
Course objectives	<p>In this course, the participants build a solid foundation for the creation of customize rules and new forms of user tables.</p> <p>The course covers the following points:</p> <ul style="list-style-type: none"> <li>• The participants know the coesuite Customize functions and know when to use what function.</li> <li>• Using new or adjusted Customize rules, the participants can customize the interface and the behavior of SAP Business One according to customer requirements.</li> <li>• The course also provides solutions to specific customer problems.</li> </ul>
Target audience	<p>SAP Business One consultants with a technical interest</p> <p>SAP Business One users with a technical interest</p>
Prerequisites	None
System Prerequisites	Notebook with SAP Business One and installed coesuite Country Package with a demo database. See also <a href="#">Systemrequirements</a> .
Course contents	<ul style="list-style-type: none"> <li>• Adjusting the SAP Business One user interface with right-click</li> <li>• Adjusting Customize rules for Optimizer, Item Placement, Function Button, New Items, New Menu, Extended Code</li> <li>• Use cases for the UDT handler</li> <li>• Importing and exporting Customize rules</li> </ul>

- Best Practices – naming and describing rules, avoiding and handling errors, multi-language support
- Automatic filling of values in a matrix
- Creating documents automatically
- Printing and e-mailing with coresuite Customize and Designer
- Creating own forms to display data
- Use case for Customize as a Service

Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 500.-/CHF 600.- per participant and workshop day EUR 250.-/CHF 300.- for other participants of the same partner

## 2.3 coresuite Designer and Advanced Reporting (CDG)

Type	Classroom
Course description	<p>In this course, the participants learn how to implement complex print solutions in SAP Business One.</p> <p>The participants create and create print and e-mail lists (select grids) from system forms or own forms. They learn how to create and trigger time-controlled lists (batch print). The course also focuses on the configuration of multiple-tray print systems and on the grouping of print jobs or, in the case of e-mails, the grouping of attachments.</p> <p>The participants also learn how to create reports without data source directly from SAP Business One forms (read out from form).</p> <p>Finally, the participants learn how to use coresuite Designer events and coresuite Customize to assemble all elements to processes (workflows).</p>
Course objectives	<p>After this course, the participants can:</p> <ul style="list-style-type: none"> <li>• Find it easier to spot print problems in customer projects.</li> <li>• Proceed efficiently and logically when setting up complex print controls.</li> <li>• Create form layouts without SQL / HANA queries.</li> <li>• Realize batch print and batch e-mail solutions themselves.</li> </ul>
Target audience	SAP Business One Consultants, IT responsables from end customers
Prerequisites	Basic knowledge in SAP Business One sowie SQL / HANA Abfragen
<b>System requirements</b>	Notebook with SAP Business One and installed coresuite Country Package with a demo database. See also <a href="#">Systemrequirements</a> .



<b>Course content</b>	<ul style="list-style-type: none"> <li>• Creating new parameters/form types in coresuite Designer</li> <li>• Creating a select grid including SQL / HANA query and layout definition</li> <li>• Using batch printing (creating the necessary SQL / HANA queries)</li> <li>• Creating a simple Customize rule that is triggered when a layout is printed or sent by e-mail</li> <li>• Workshop with use cases</li> <li>• Step-by-step training with exercises (building blocks)</li> </ul>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 500.-/CHF 600.- per participant and workshop day EUR 250.-/CHF 300.- for other participants of the same partner

## 2.4 coresuite Time (CST)

Type	Individual
Course description	<p>In this course, the participants get to know all the coresuite Time modules in detail. The participants learn about industry-specific settings and configurations, so they learn how time recording systems in service and production companies work.</p> <p>They learn the difference between recording efforts and recording work time. With various practical examples, the participants learn how to invoice expenses and material related to the efforts created. Using the Billing Wizard, the participants learn how they can automatically invoice the recorded efforts. Furthermore, they learn about the creation and use of recurring invoices. Recurring invoices are, for example, invoices for licenses or maintenance contracts.</p> <p>In the last part of the course, the participants learn how to make time recording mobile, e.g. recording time on a mobile device (e.g. on construction sites).</p>
Course objectives	<p>After this course, the participants can:</p> <ul style="list-style-type: none"> <li>• implement and configure coresuite Time on their customers' system.</li> <li>• differentiate industry-specific time recording systems.</li> <li>• considerably shorten the invoicing process for their customers.</li> <li>• control work time, overtime and holidays (via mobile device or in SAP Business One.</li> <li>• name the advantages of a time recording system.</li> <li>• install and use coresuite Time</li> </ul>
Target audience	SAP Business One Consultants SAP Business One Sales
Prerequisites	Basic knowledge in SAP Business One

System Prerequisites	Notebook with SAP Business One and installed coresuite Country Package with a demo database. See also <a href="#">Systemrequirements</a> .
Course contents	<ul style="list-style-type: none"> <li>• Theory about time recording systems in different industries</li> <li>• Installation and configuration of coresuite Time</li> <li>• Configuration of the coresuite Cloud in connection with mobile time recording</li> <li>• Using the application for recording time and efforts</li> <li>• Reporting in time recording</li> </ul>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.5 coresuite Framework (CSF)

Type	Individual
Course description	In this training attendants learn how to develop extensions for the Coresuite Framework
Course objectives	After this course, the participants can develop their own extensions based on the framework
Target audience	SAP Business One Consultants SAP Business One Sales
Prerequisites	Basic knowledge in SAP Business One
System Prerequisites	Notebook with SAP Business One. See also <a href="#">Systemrequirements</a> .
Course contents	Develop framework extensions
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.6 coesuite Cube (CSU)

Type	Individual
Course description	In this course the attendants get to know coesuite Cube.
Course objectives	After this course, the participants can: Install, configure and use coesuite Cube
Target audience	SAP Business One Consultants SAP Business One Sales
Prerequisites	Basic knowledge in SAP Business One
System Prerequisites	Notebook with SAP Business One and installed coesuite Country Package with a demo database. See also <a href="#">Systemrequirements.</a>
Course contents	<ul style="list-style-type: none"> <li>• Install and configure Cube</li> <li>• Setup MSSQL Server</li> <li>• Execute Examples in MS Excel</li> </ul>
Duration	1/2 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.7 coesuite Addons Overview and new Functions (CSO)

Type	Individual
Course description	In this course the attendants will get to know all modules of coesuite.
Course objectives	<ul style="list-style-type: none"> <li>• Get to know the modules</li> <li>• Learn how to do sales demos</li> </ul>
Target audience	Sales Pre-Sales
Prerequisites	Basic knowledge in SAP Business One
System Prerequisites	Notebook See <a href="#">Systemrequirements.</a>
Course contents	<ul style="list-style-type: none"> <li>• Overview of all coesuite modules</li> <li>• Roadmap</li> <li>• Documentation</li> <li>• Helpdesk</li> </ul>

Duration	1/2 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 570.-/CHF 880.- per workshop

## 2.8 SAP B1 User Training Part 1 (B1T1)

Type	Individual
Course description	In this workshop you will learn how to use SAP Business One.
Course objectives	After this course, the participants can work with SAP B1 and learn about the concepts behind the product.
Target audience	B1 Keyuser, application responsables
Prerequisites	Interest in B1
System Prerequisites	Notebook with installed SAP Business One See <a href="#">Systemrequirements</a> .
Course contents	<ul style="list-style-type: none"> <li>• Conceptual and technical basics in SAP B1</li> <li>• Coresuite</li> <li>• Masterdata Management</li> </ul>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.9 SAP B1 User Training Part 2 (B1T2)

Type	Individual
Course description	In this workshop you will learn how to do complex work with B1.
Course objectives	After this course, the participants can create financial statements and other complex operations
Target audience	Accounting, CFOs

Prerequisites	Basic knowledge in SAP Business One
System Prerequisites	Notebook with installed SAP Business One See <a href="#">Systemrequirements</a> .
Course contents	<ul style="list-style-type: none"> <li>• Financial statements</li> <li>• Balance sheets</li> <li>• Stocktaking</li> <li>• Reporting</li> </ul>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.10 SAP Field Service Management Overview and new Functions (FSO)

Type	Classroom
Course description	In this course you will get an overview of all the modules of FSM and about new functions
Course objectives	After this course, the participants can: <ul style="list-style-type: none"> <li>• Understand the basics of SAP FSM</li> <li>• Do sales demos</li> </ul>
Target audience	Sales Pre-Sales
Prerequisites	Basic knowledge in SAP Business One
System Prerequisites	Notebook See <a href="#">Systemrequirements</a> .
Course contents	<ul style="list-style-type: none"> <li>• Overview of all modules of FSM</li> <li>• Roadmap / Influence</li> <li>• Documentation</li> <li>• Helpdesk</li> </ul>
Duration	1/2 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 250.-/CHF 300.- per participant EUR 125.-/CHF 200.- for other participants of the same partner



## 2.11 SAP Field Service Management API and Modifications (FSA)

Type	Individual
Course objectives	<p>This training will enable the participants to query and modify data in the FSM cloud. Further on they will learn about Screen configurations and the implementation of Widgets.</p> <ul style="list-style-type: none"> <li>• Create your own data queries</li> <li>• Learn about the technology to create queries</li> <li>• Download data from the cloud</li> <li>• Upload modified data into the cloud</li> <li>• Learn about the documentation</li> <li>• Expand the mobile app with a webfrontend</li> <li>• Screen configurations</li> <li>• Widgets</li> </ul>
Target audience	<p>Certified SAP FSM partners</p> <p>Developers</p>
Prerequisites	<p>Developer knowledge</p> <p>Good knowledge about SAP Field Service Management</p>
System Prerequisites	<p>Notebook with developers environment to program and FSM Demo environment</p>
Course contents	<ul style="list-style-type: none"> <li>• Syntax of API Calls</li> <li>• Technologies to use for API Calls</li> <li>• Download Data from the cloud</li> <li>• Upload of modified data into the cloud</li> <li>• Where to get information and documentation</li> <li>• Enhance the mobile app with a web frontend</li> <li>• Realtime queries for cloud data</li> </ul>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 1140.-/CHF 1760.- per workshop

## 2.12 SAP Field Service Management Partner Certification Training (FCT)

Type	Classroom
Course description	<p>After participating in this course you are one of our certified SAP FSM partners. This course consists of two parts and is aligned to consultants and sales employees.</p>

In this workshop, the participants learn how the Field Service Software is set up. Typical support cases will be looked into so that the partner can offer to his customers the first level support after this course.

In the second part of the workshop, sales employees or consultants learn how to organize business processes more efficiently so that the business can be optimized cost-effective and fast with mobile applications.

Course objectives	<p>After this course, the participants can:</p> <ul style="list-style-type: none"> <li>• Install, configure and set up the Cloud connector and the Coresystems Field Service Software</li> <li>• configure Coresuite Time and know, how to use it, related to the Coresystems Field Service Software</li> <li>• Set up service and sales processes and scenarios on the Coresystems Field Service Software</li> <li>• Operate with Workforce Management</li> <li>• Create checklists templates and recall them from the mobile device as well as retrieve checklist data from the database</li> <li>• Provide First Level Support</li> <li>• Create reports</li> </ul> <p>Coresystems will publish Certified Mobility Partner on the website and forward leads in regards of mobility. The sales margins for certified mobility partners are significantly higher.</p>
Target audience	<p>At least one SAP Business One consultant</p> <p>At least one SAP Business One sales person</p>
Prerequisites	SAP Business One Knowledge
System Prerequisites	<ul style="list-style-type: none"> <li>• SAP Business One installation</li> <li>• Installed Coresuite Time, Coresuite Country Package (newest versions)</li> <li>• iPhone / iPad / Android device (current versions)</li> </ul> <p><a href="https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements">https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements</a></p>
Course contents	<ul style="list-style-type: none"> <li>• Installation and configuration Coresuite Cloud connector</li> <li>• Permission groups in the Coresuite Cloud</li> <li>• Installation and configuration of Coresuite Time related to the Coresystems Field Service Software</li> <li>• Usage of the Coresystems Field Service Software</li> <li>• Configuration Workforce Management</li> <li>• Optimization of business processes with Workforce Management</li> <li>• Usage Knowledge Management Designer               <ul style="list-style-type: none"> <li>- Use cases incl. checkout process</li> <li>- Billing wizard</li> </ul> </li> <li>• Usage Checklists</li> <li>• Solving of typical support cases</li> <li>• End to end error handling</li> </ul>



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Duration	3 Days
Number of participants	From 2 participants
Training location	Remote
Price	EUR 500.-/CHF 600.- per participant and workshop day EUR 250.-/CHF 300.- for other participants of the same partner

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### 2.13 SAP Field Service Management Cloud Reporting & Dashboards (CRD)

Type	Classroom
Course description	<ul style="list-style-type: none"> <li>In this workshop you will learn how to deal with two field service cloud reporting tools: Jaspersoft Studio and Highcharts. The former is used to create PDF and Excel reports, the latter is suitable for graphical reports.</li> <li>As an important part of the course, the cloud-based query language CSQL and the Field Service Data-Model are taught. They form the basis for the individual creation of data sources.</li> <li>In several examples, trained reports are supplemented with parameters and how user fields can be included.</li> </ul>
Course objectives	<p>After this course the participants can:</p> <ul style="list-style-type: none"> <li>Build own reports in the JasperSoft Studio and add them to the Cloud account</li> <li>Customize and update existing reports from the cloud</li> <li>Include parameters and user fields in reports</li> <li>Create simple database queries in CSQL</li> <li>Grouping, sorting, and filtering reports</li> </ul>
Target audience	Consultants and/or Developers
Prerequisites	Coresystems Field Service Management Certification
System Prerequisites	<p>Notebook with installed JasperSoft Studio and Field Service Demo Environment</p> <p><a href="https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements">https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements</a></p>
Duration	1 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 500.-/CHF 600.- per participant and workshop day

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EUR 250.-/CHF 300.- for other participants of the same partner

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## 2.14 SAP Field Service Management Best Practice (FSP)

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Type	Classroom
Course description	<ul style="list-style-type: none"> <li>In this workshop you will learn the best tips and tricks for your daily work with FSM directly from our support.</li> </ul>
Course objectives	After this course the participants can: <ul style="list-style-type: none"> <li>Deal with issues in FSM</li> <li>Know about common error tracking procedures</li> <li>Increase their support knowhow</li> </ul>
Target audience	Consultants and/or Users
Prerequisites	Coresystems Field Service Management Certification
System Prerequisites	Notebook and Field Service Demo Environment <a href="https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements">https://helpdesk.coresystems.ch/hc/en-us/articles/202579802-System-Requirements</a>
Duration	1/2 Day
Number of participants	From 2 participants
Training location	Remote
Price	EUR 250.-/CHF 300.- per participant and half workshop day EUR 125.-/CHF 200.- for other participants of the same partner

## 3 General terms and conditions for workshops

### 3.1 Offering and Execution

The current course program is published on the website [www.coresystems.ch/kalender](http://www.coresystems.ch/kalender). Coresystems reserves the right to change or adjust the program at any time.

### 3.2 Registration

Generally, registrations are accepted via website. Coresystems reserves the right not to recognize registrations and there is no entitlement to participation.

### 3.3 General Code of Conduct

The participants shall be obliged to use any infrastructure provided to him or her exclusively in accordance with the applicable regulations. If this is not followed, the participant may be excluded from the course without reimbursement of fees. All costs of repair or replacement shall be charged to the participant at fault.

System requirements according to workshop catalogue need to be fulfilled by the start of the workshop.

### **3.4 Payment**

The courses shall be payable by bill. The prices are listed in the catalogue. Coresystems reserves the right to change the prices at any time. Registered courses have to be paid one week before the course is taking place. If the corresponding amount is not paid, the participant is not allowed to attend the course.

### **3.5 Expenses / Meals**

Travel expenses for individual workshops are invoiced to the customer. The effective travel costs (petrol, train ticket etc.) plus the half of the travel time (hourly rate EUR 145.- / CHF 220.-) will be charged to the customer.

Withing the course fee meals are not included.

### **3.6 Cancellations and Re-bookings**

Registration is binding. If the participant is unable to attend the course, he or she may cancel the registration up to 14 days before the course begins and re-book or cancel the course at no charge. For a cancellation occurring after this deadline, the following course fees shall be paid:

- Within 14 days prior to the start of the course: 100% of the course's costs
- For non-attendance: 100% of the course's costs